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epost Connect

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Public Services and
Procurement Canada

Services publics et
Approvisionnement Canada

Canada

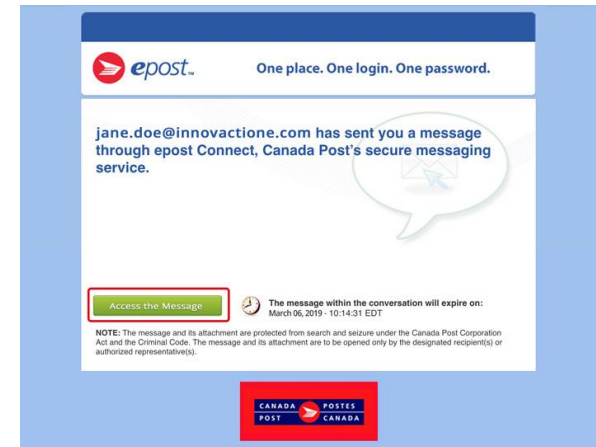
Overview

- Current Bid Receiving Context
- What is epost Connect?
- Why epost Connect?
- Impact on contracting processes
- Impact on Policy
- Future operations
- Questions/open discussion



epost Connect – What it is

- A CPC on-line accessible product that enables the transfer of large, confidential files – up to 1GB per file
- Protected “B” solution
- CIOB approved
- Quick turnaround time to implementation (already exists and is used by multiple GoC clients for other business needs)
- 3-year MOU agreement between PSPC and CPC



Why epost Connect?

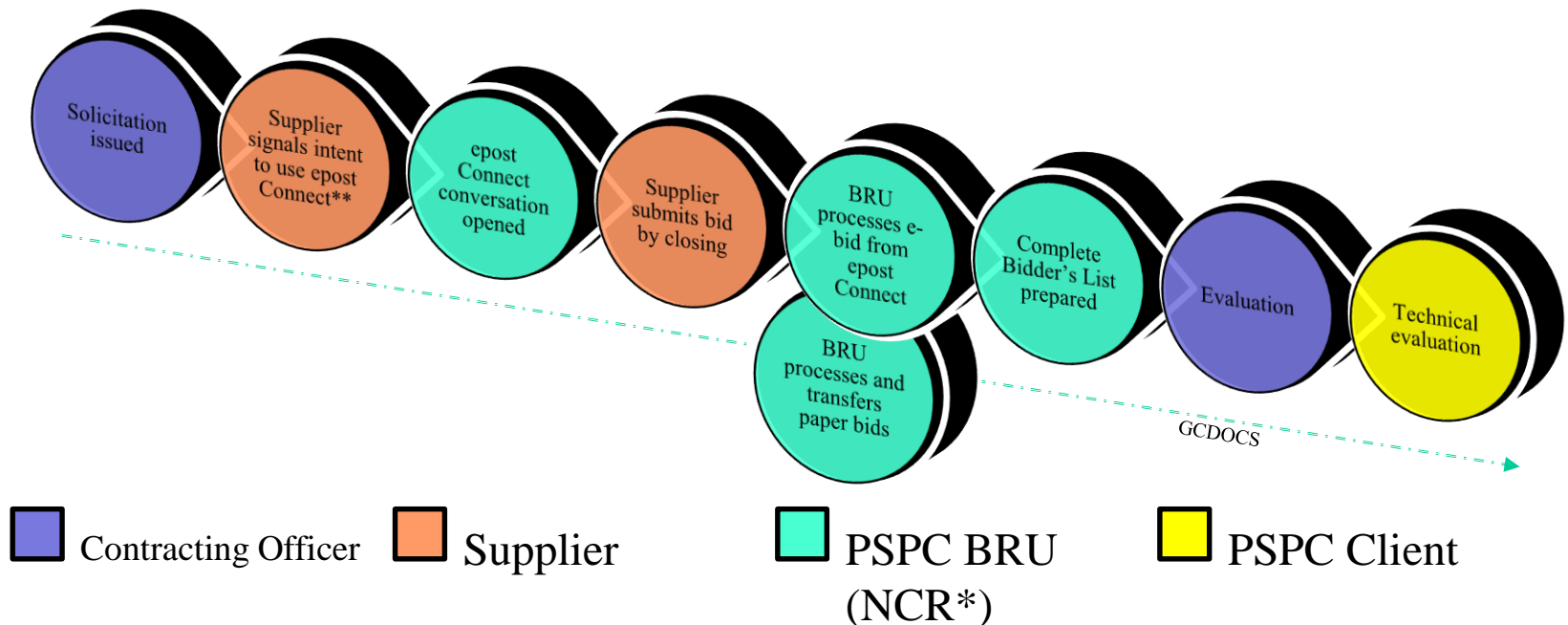
- Currently there is no possibility for suppliers to transmit their bid electronically
- Readily available product in the marketplace
- In line with procurement transformation goals
- Enables contracting to move towards full e-case files
- Virtual workspaces – i.e. Workplace 2.0
- Greener procurement



Impact on Contracting Practices

*Regions early 2018

**Supplier may use own licence



Impact on Policy

- Included commodities:
 - Vast range of goods and services at medium and high complexity using 2003, 2006 or 2008 Standard Instructions
 - Medium and High complexity templates have been updated
- Excluded commodities:
 - Traditional construction and Architecture and Engineering not using 2003, 2006, 2008 Standard Instructions
 - Any tender involving public opening
 - Low dollar value
 - Sole source
 - Procurement for which the bid will contain information exceeding Protected B level
- Updated clauses (As per PN-128)
 - Standard Instructions:
 - Sections pertaining to submission of bid:
 - Section 5, entitled Submission of bids: General - amendments add epost Connect as a submission method
 - Section 6, entitled Late bids - epost Connect bids will not be returned
 - Section 7, entitled Delayed bids – epost Connect: Date and time indicator
 - Section 8, entitled Transmission by facsimile: Similar risks borne by supplier
- Parts 2 (Bidder Instructions) and 3 (Bid Preparation Instructions)
- Supply Manual: Sections 4 which cover methods for responding to solicitations and late bids



Impact on Policy – cont'd

➤ General guidance:

- Medium and High Complexity templates will default to allow for epost Connect
- Consider allowing epost Connect where this would benefit supplier and produce efficient contracting process
- Fax as a partner bid submission method
- Assess commodity type for epost Connect “fit”
- Proceed strategically with multi-phase, or combination processes, such as where samples may be issued
- Educate and inform clients where necessary



Future operations

- Fax machine upgrades, working toward an e-fax receipt solution
- Assessing potential to test epost Connect with other Departments
- Better position for modern procurement approaches, electronic environments



Questions?

